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## **Red Hat Accelerates PaaS Strategy with Acquisition of Makara**

Cloud Foundations takes another leap forward with technology to deploy, manage and auto-scale applications in the cloud

**RALEIGH, NC – November 30, 2010** - Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that it has acquired Makara, a developer of deployment and management solutions for applications in the cloud. Makara's technologies will accelerate the development of Red Hat's comprehensive Platform-as-a-Service (PaaS) solution as part of its Cloud Foundations portfolio.

Based in Redwood City, Calif., Makara provides solutions to enable organizations to deploy, manage, monitor and scale their applications on both private or public clouds. Customers facing issues in moving applications to the cloud and managing them efficiently can benefit from Makara's solutions for scaling, rightsizing, rollback and monitoring. By integrating the JBoss Enterprise Middleware infrastructure with Makara's Cloud Application Platform, Red Hat can offer a more comprehensive PaaS solution that allows organizations to quickly transition their applications to both public and private clouds with minimal modifications.

"Cloud Foundations is about enabling customers and developers to have an easy on-ramp to the cloud. With the addition of Makara, we aim to further simplify application deployment and management," said Paul Cormier, president of Products and Technologies at Red Hat. "We welcome the Makara team and look forward to accelerating our delivery of PaaS solutions to the market."

Red Hat introduced Cloud Foundations in June 2010. Red Hat is in a unique position as the only vendor that has the infrastructure needed to deliver a complete, open source, flexible cloud stack, incorporating operating system, middleware and virtualization. Based on JBoss Enterprise Middleware, Red Hat PaaS seeks to be the solution within the portfolio that will allow enterprises, cloud service providers, ISVs and Software-as-a-Service (SaaS) providers to take existing assets and develop new applications and deploy them to a wide range of public and private clouds. With Red Hat, enterprises, cloud service providers, ISVs and SaaS providers can leverage their existing skills without rewriting applications.

"PaaS is becoming another market for software vendors looking to deliver compelling enterprise solutions in the cloud," said Rachel Chalmers, research director at the 451 Group. "By acquiring the cloud technologies developed by Makara, Red Hat is now in a position to address this market by creating solutions for enterprises looking for deployment, management

and auto-scaling capabilities to be baked into the core platform."

Red Hat plans to make Red Hat PaaS available as software offered as a service in public or private clouds to help developers and organizations build, deploy and manage the entire life cycle of applications. Makara's tools, technologies and solutions will be fully integrated with Red Hat PaaS, as part of the Cloud Foundations portfolio.

Today, enterprises can begin to deploy JBoss Enterprise Middleware in private clouds by leveraging Red Hat Consulting in conjunction with products and services from Red Hat partners. Red Hat offers a comprehensive suite of products and services across the entire application lifecycle designed to cost-effectively transition existing or new applications to both private and public clouds.

To learn more about this announcement, join Red Hat for a press conference that will be broadcast live via webcast at 11am ET on November 30, 2010. The webcast will also be available for replay. To join, visit [http://www-waa-akam.thomson-webcast.net/us/dispatching/?event\\_id=db23333e70d509031c9d62e3ec00df39&portal\\_id=af9b227bf07c733390c2738ee0330646](http://www-waa-akam.thomson-webcast.net/us/dispatching/?event_id=db23333e70d509031c9d62e3ec00df39&portal_id=af9b227bf07c733390c2738ee0330646).

For more information about Red Hat, visit [www.redhat.com](http://www.redhat.com). For more news, more often, visit [www.press.redhat.com](http://www.press.redhat.com).

#### **About Red Hat, Inc.**

Red Hat, the world's leading provider of open source solutions and an S&P 500 company, is headquartered in Raleigh, NC with over 65 offices spanning the globe. CIOs ranked Red Hat as one of the top vendors delivering value in Enterprise Software for seven consecutive years in the CIO Insight Magazine Vendor Value survey. Red Hat provides high-quality, affordable technology with its operating system platform, Red Hat Enterprise Linux, together with virtualization, applications, management and Services Oriented Architecture (SOA) solutions, including Red Hat Enterprise Virtualization and JBoss Enterprise Middleware. Red Hat also offers support, training and consulting services to its customers worldwide. Learn more: <http://www.redhat.com>.

#### **Forward-Looking Statements**

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending, the effects of industry consolidation, uncertainty and adverse results in litigation and related settlements, the integration of acquisitions and the ability to market successfully acquired technologies and products; the ability of the Company to effectively compete; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on

key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic conditions, and governmental and public policy changes. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of the press release.

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